



FOLA
FINANCIAL

FOLA'S 14 QUESTIONS TO ASK AN ACCOUNTANT

1. WHAT TYPE OF CLIENTS DO YOU WORK WITH?
2. WHAT COMMON PROBLEMS HAVE YOU SOLVED FOR OTHER BUSINESS IN MY INDUSTRY?
3. WHAT HAPPENS IF I GET AUDITED?
4. HOW MUCH PROFESSIONAL EDUCATION DO YOU RECEIVE ANNUALLY?
5. WILL THE SAME PEOPLE ALWAYS SERVICE MY ACCOUNT?
6. HOW DO YOU DETERMINE YOUR RATES?
7. WHAT IS YOUR TYPICAL TURNAROUND FOR TAX RETURNS?
8. WHAT DO YOU NEED FROM ME AS A CLIENT TO GET STARTED?
9. ARE THERE ANY INDUSTRY-SPECIFIC TAX REGULATIONS I SHOULD BE AWARE OF?
10. WHAT SHOULD I BE AWARE OF IN MY BUSINESS ON AN ONGOING BASIS?
11. WHAT ARE SOME COMMON MISTAKES I SHOULD AVOID AS A BUSINESS OWNER?
12. HOW CAN YOUR SERVICES ADD VALUE TO MY BUSINESS?
13. COULD I BENEFIT FROM A DIFFERENT BUSINESS AND/OR TAX STRUCTURE?
14. WHAT'S THE BEST WAY TO FINANCE FUTURE GROWTH OR EXPANSION?